

I.E.C.T. - SUMMER SCHOOL ON ENTREPRENEURSHIP

# HOW TO TURN IDEAS INTO REALITY

15. - 21. AUGUST 2019

Meet and learn from more than 80 internationally renowned business angels, VCs, industry and business experts and serial entrepreneurs -APPLY NOW!

Hosted by

EUROPEAN FORUM

ALPBACH



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#### WHAT IS THE IDEA OF THE SUMMER SCHOOL?

The I.E.C.T. - Summer School on Entrepreneurship will show participants the way to successfully commercialise their ideas by guiding them through the processes of protecting their ideas, investigating and pinpointing the market, raising finance, building teams and selling their ideas. It has been specifically designed for the budding entrepreneur or corporate innovator who requires practical know-how in the development of a new business.

The overall aim of the Summer School is to provide participants with know-how from experienced mentors and serial entrepreneurs as well as with national and international networks.



The ideas we see here are as good as those in Cambridge and Silicon Valley. All they need is a guideline to execute them successfully.

#### Hermann Hauser

Serial entrepreneur and founding father of the Summer School

USA 1.5%

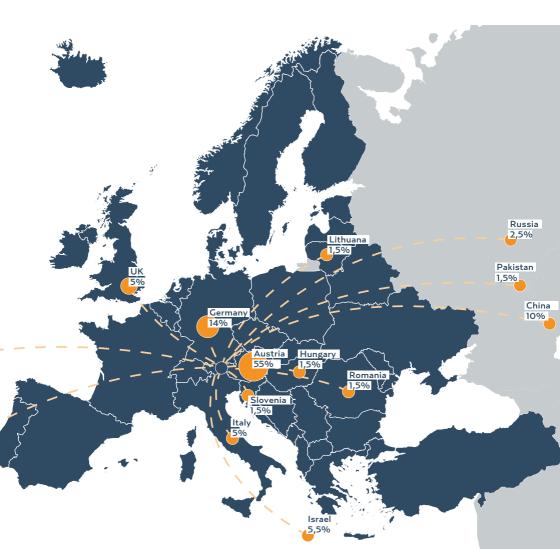
> Venezuela 2.5%

#### WHEN IS IT?

The Summer School on Entrepreneurship 2019 will run from the **15th to the 21st of August 2019**. For more detailed information please see our website <u>www.iect.at</u>.



## ALUMNI 2015 - 2018 WHERE ARE THEY COMING FROM?



#### WHAT IS HAPPENING DURING THIS WEEK?

| 15 AUG | Opening and welcome reception   |
|--------|---|
| 16 AUG | Global vision and entrepreneurial ambition                                |
| 17 AUG | Markets and marketing   |
| 18 AUG | Business models for commercialisation and IP strategy                     |
| 19 AUG | Finance and building a great team   |
| 20 AUG | Selling your idea and pitch training                                      |
| 21 AUG | Demo day and gala dinner with alumni                                      |
| 22 AUG | Optional: Access to Technology Symposium<br>at the European Forum Alpbach |

## WHO ARE THE ORGANISERS?

The Summer School on Entrepreneurship is jointly organised by the I.E.C.T. – Hermann Hauser (Institute for Entrepreneurship Cambridge Tirol) in cooperation with the University of Cambridge and the European Forum Alpbach. It is hosted by Werkstätte Wattens, which is a new space for founders and startups, offering a coworking, office and production environment, paired with expert programs. They are housing one of the most modern Fablabs in Europe with 3D Printers, Laser Cutter, CNC and Robotic Devices.



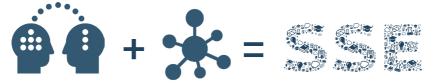
The Summer School was the most inspirational, productive and rewarding entrepreneurial training program I have attended. An intense and fun week of great learnings, discussions and hands-on work on our business proposals.

Julia Tischler Microfluidic Diagnostic, Alumni Summer School 2016



#### WHAT ARE YOUR BENEFITS?

The programme comprises **keynote** and **practical teaching sessions**, interactive **workshops** and tailored support through **professional coaching** and **expert clinics**. The contributors are experienced trainers, renowned entrepreneurs, experts and innovators with longtime experience and profound know-how in their fields.



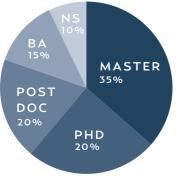
- Gain the inspiration, motivation and tools required to take the next steps
- Understand the process of taking novel technologies to market
- Determine the best business models and marketing strategy to commercialise a new idea
- Have a great week of thinking time to accelerate your ideas, develop key entrepreneurial skills and contacts to exploit new ideas in response to customer needs more effectively
- Meet and experience global mentoring from senior entrepreneurs
- Be a part of a vibrant, like-minded community
- Improve social networking skills and the ability to pitch an idea

## STATISTICS ALUMNI 2015-18 LEVEL OF EDUCATION, FIELDS OF RESEARCH / EXPERTISE

# 33% LIFE SCIENCE

#### INCL. MEDTECH

# 67% DEEP-/HI-TECH



QUANTUM COMPUTING SOFTWARE / IT MATERIAL SCIENCE HARDWARE REGTECH PHOTONICS FINTECH AUTOMOTIVE INSURETECH CLEAN ENERGY IOT ARTIFICIAL INTELLIGENCE

## UNIVERSITIES & INSTITUTES

- AIT Austrian Institute of Technology GmbH TU Vienna University of Vienna University of Graz University of Graz Medical University Innsbruck TU Graz i2c - Innovation Incubation Centre Vienna Lakeside Labs Carinthia BoKu Vienna Montanuniversity Leoben University of Innsbruck UMIT - MedTech and Informatics
- IQOQI Institute for Quantumoptics and Quantumtechnology University of Oxford TU München Science Park Graz MCI Technic Fraunhofer Med-EI Microgate Italy The Hong Kong Science and Technology Parks Corporation - HKSTP GIN - Global Incubator Network University of Glasgow



#### **GENERAL INFORMATION ABOUT ...**

## ... THE TARGET GROUP

- Researchers and students (Master, PhD students, Post-Docs) from the fields of: technology, science, advanced engineering, physics, mathematics, photonics, life science and IT
- Early-stage start-ups with technology and science projects

Candidates should possess an ambitious and energetic mindset. Fluency in English is a must. Applicants currently in pre-start-up stage/initial stage are in no need of a business plan. The number of participants is **limited to 30** outstanding participants.

#### ... THE SELECTION CRITERIA

Future entrepreneurs will be recruited on the quality of their application and those shortlisted by a skype interview. The project will be assessed in terms of innovation, novelty and sustainability.

#### ... THE FEES

The overall fees amount to EUR 1.800,- (exkl. VAT). The fees cover participation and catering. NOT INCLUDED: accommodation, travel costs and daily allowances

#### ... THE LOCATION

The programme takes place the Werkstätte Wattens with opening evening and gala dinner at the European Forum Alpbach.



#### **HOW TO APPLY?**

Applications have to reach I.E.C.T. by **31st of May 2019** and be submitted digitally via <u>www.iect.at</u>. If you have any questions regarding the application, please send an email to mh@iect.at.

Prepare the following documents:

- Application form (online)
- 2 Curriculum vitae (1 page)
- Approval of your supervisor concerning your IP
- Short description of your project idea (1 page)
  Your idea should have the potential of commercialisation, please describe this point in your application.
- 🔀 Optional: Motivation statement and letter of recommendation

#### CONTACT

I.E.C.T. - Summer School on Entrepreneurship 2019

I.E.C.T. – Hermann Hauser Magdalena Hauser, mh@iect.at









